

It's been one unprecedented day and week

It's been one unprecedented day and week after another lately, one new challenge after the next.

One of my favorite things about our industry is that at its core, it is based on a foundation of not only competition, but camaraderie. Many of our competitors are also our neighbors, friends and allies.

Now, more than ever, it's not about "me" or "I."

It's about "us" - all of us.

We've all heard it said, but it can't be said enough - we will get through this.

As the entry deadlines approach for the upcoming yearling sales, I am here for you, whether that is discussing yearling options and appraisals, or talking through sales plans and scenarios.

We are all in this together.

- Zack